

$$8(7-p) - 8 = -16(p-2)$$

$$\underline{56} - 8p - \underline{8} = -16p + 32$$

$$48 - 8p = -16p + 32$$

$$\begin{array}{r} 48 - 8p \\ + 16p \\ \hline \end{array} \quad \begin{array}{r} -16p + 32 \\ + 16p \\ \hline \end{array}$$

$$48 + 8p = \begin{array}{r} 32 \\ -48 \\ \hline \end{array}$$

$$\begin{array}{r} -48 \\ \hline \end{array} \quad = \quad \begin{array}{r} -16 \end{array}$$

$$\begin{array}{r} \rightarrow 8p \\ p = -2 \end{array}$$