## ANALYTICAL PROCEDURE WORKSHEET Report prepared for: Sample

Income Statement Data	12/31/2007	12/31/2008	Annualized 12/31/2009	
Sales (Income)	\$2,369,755	\$2,496,618	\$2,373,294	
Cost of Sales (COGS)	\$827,145	\$872,067	\$823,308	
Gross Profit	\$1,542,610	\$1,624,551	\$1,549,986	
Gross Profit Margin	65.10%	65.07%	65.31%	
Depreciation	\$0	\$0	\$0	
Amortization	\$0	\$0	\$0	
Overhead or S,G,& A Expense	\$1,449,013	\$1,501,108	\$1,383,654	
Payroll / Wages / Salary	\$0	\$0	\$0	
Rent	\$0	\$0	\$0	
Advertising	\$0	\$0	\$0	
Other Operating Income	\$0	\$0	\$0	
Other Operating Expenses	\$0	\$0	\$0	
Operating Profit	\$93,597	\$123,443	\$166,332	
Interest Expense	\$0	\$123,443	\$100,332	
Other Income	\$0	\$0	\$0	
Other Income Other Expenses	\$0	\$0	\$0	
Net Profit before Taxes	\$93,597	\$123,443	\$166,332	
Adjusted Net Profit before Taxes	\$321,486	\$364,353	\$238,262	
Net Profit Margin	13.57%	14.59%	10.04%	
EBITDA	\$93,597	\$123,443	\$166,332	
Taxes Paid	\$0	\$123,443	\$100,332	
Extraordinary Gain	\$0	\$0	\$0	
Extraordinary Loss	\$0	\$0	\$0	
Net Income	\$93,597	\$123,443	\$166,332	
Balance Sheet Data Cash (Bank Funds)	\$35,544	\$88,569	\$69,618	
Accounts Receivable	\$0	\$0	\$90	
Inventory	\$21,580	\$8,953	\$21,038	
Other Current Assets	\$20,474	\$4,635	\$17,314	
Total Current Assets	\$77,598	\$102,157	\$108,060	
Gross Fixed Assets	\$326,851	\$294,514	\$328,354	
Accumulated Depreciation	\$0	\$0	\$0	
Net Fixed Assets	\$326,851	\$294,514	\$328,354	
Gross Intangible Assets	\$0	\$0	\$0	
Accumulated Amortization	\$0	\$0	\$0	
Net Intangible Assets	\$0	\$0	\$0	
Other Assets	(\$154,571)	(\$15,815)	(\$259,991)	
Total Assets	\$249,878	\$380,856	\$176,423	
Accounts Payable	\$52,198	\$68,455	\$33,560	
Short Term Debt	\$0	\$0	\$0	
Current Portion of Long Term Debt	\$0	\$0	\$0	
Other Current Liabilities	\$192,494	\$19,365	\$42,754	
Total Current Liabilities	\$244,692	\$87,820	\$76,314	
Notes Payable / Senior Debt	\$0	\$0	\$0	
Notes Payable / Subordinated Debt	\$0	\$0	\$0	
Other Long Term Liabilities	\$0	\$223,396	\$0	
Long Term Liabilities	\$0	\$223,396	\$0	
Total Liabilities	\$244,692	\$311,216	\$76,314	
Preferred Stock	\$0	\$0	\$0	