

(US\$)

	2009	2010	2011	2012	2013	Total	Compound annual growth rates
Operating results							
Total sales	5,576,660	5,875,890	6,181,239	6,506,682	6,854,000	30,994,461	5.29%
Discounts & returns	-27,883	-29,379	-30,906	-32,533	-34,270	-154,972	5.29%
Cost of goods sold	1,441,113	1,525,919	1,607,408	1,693,981	1,786,021	8,054,442	5.51%
Gross profit	4,107,664	4,320,582	4,542,925	4,780,168	5,033,709	22,785,047	5.21%
Operating expenses	2,429,300	2,683,813	2,735,865	2,777,302	2,819,981	13,446,261	3.80%
EBITDA	1,678,364	1,636,769	1,807,060	2,002,865	2,213,728	9,338,787	7.17%
Depreciation and amortization	18,321	15,383	13,311	28,460	25,525	102,000	7.21%
Interest on loans	57,119	69,346	68,856	64,254	61,534	319,110	1.88%
Net profit / loss	1,601,924	1,552,040	1,726,892	1,910,151	2,126,669	8,917,677	7.34%
Company tax	480,579	465,612	518,068	573,045	638,001	2,675,305	7.34%
Net earnings	1,121,345	1,086,428	1,208,824	1,337,106	1,488,668	6,242,372	7.34%
Dividends	96,128	109,427	118,078	131,798	146,607	602,037	11.13%
Financial position							
Current assets	3,142,434	4,150,925	5,261,430	6,197,359	7,579,908	26,332,057	24.62%
Current liabilities	719,995	721,321	790,478	862,947	945,940	4,040,679	7.06%
Working capital	2,422,439	3,429,605	4,470,954	5,334,412	6,633,968	22,291,378	28.64%
Fixed assets (net)	310,745	295,362	282,051	558,590	533,066	1,979,814	14.44%
Total assets	3,453,179	4,446,287	5,543,481	6,755,949	8,112,974	28,311,871	23.81%
Shareholders' equity	1,250,217	2,227,219	3,317,964	4,523,273	5,865,334	17,184,007	47.17%
Capital expenditures				305,000		305,000	-
Shareholders' capital							
Number of shares issued	1,500	1,500	1,500	1,500	1,500		
EBITDA per share	1118.91	1091.18	1204.71	1335.24	1475.82		7.17%
Earnings per share	747.56	724.29	805.88	891.40	992.45		7.34%
Net asset value per share	2,302.12	2,964.19	3,695.65	4,503.97	5,408.65		23.81%
Financial ratios							
Break even point (US\$)	3,359,742	3,725,504	3,794,399	3,948,539	3,903,911		
Return on revenues	20.21%	18.58%	19.65%	20.65%	21.83%		
Return on assets	198.21%	31.46%	27.19%	24.12%	22.03%		
Return on equity	498.38%	86.90%	54.28%	40.30%	32.91%		
Current ratio	4.36	5.75	6.66	7.18	8.01		