

(US\$)

|                               | 2009      | 2010      | 2011      | 2012      | 2013      | Total      | Compound annual growth rates |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|------------|------------------------------|
| <b>Operating results</b>      |           |           |           |           |           |            |                              |
| Total sales                   | 5,576,660 | 5,875,890 | 6,181,239 | 6,506,682 | 6,854,000 | 30,994,461 | 5.29%                        |
| Discounts & returns           | -27,883   | -29,379   | -30,906   | -32,533   | -34,270   | -154,972   | 5.29%                        |
| Cost of goods sold            | 1,441,113 | 1,525,919 | 1,607,408 | 1,693,981 | 1,786,021 | 8,054,442  | 5.51%                        |
| Gross profit                  | 4,107,664 | 4,320,582 | 4,542,925 | 4,780,168 | 5,033,709 | 22,785,047 | 5.21%                        |
| Operating expenses            | 2,429,300 | 2,683,813 | 2,735,865 | 2,777,302 | 2,819,981 | 13,446,261 | 3.80%                        |
| EBITDA                        | 1,678,364 | 1,636,769 | 1,807,060 | 2,002,865 | 2,213,728 | 9,338,787  | 7.17%                        |
| Depreciation and amortization | 18,321    | 15,383    | 13,311    | 28,460    | 25,525    | 102,000    | 7.21%                        |
| Interest on loans             | 57,119    | 69,346    | 66,856    | 64,254    | 61,534    | 319,110    | 1.88%                        |
| Net profit / loss             | 1,601,924 | 1,552,040 | 1,726,892 | 1,910,151 | 2,126,669 | 8,917,677  | 7.34%                        |
| Company tax                   | 480,579   | 465,612   | 518,068   | 573,045   | 638,001   | 2,675,305  | 7.34%                        |
| Net earnings                  | 1,121,345 | 1,086,428 | 1,208,824 | 1,337,106 | 1,488,668 | 6,242,372  | 7.34%                        |
| Dividends                     | 96,128    | 109,427   | 118,078   | 131,798   | 146,607   | 602,037    | 11.13%                       |
| <b>Financial position</b>     |           |           |           |           |           |            |                              |
| Current assets                | 3,142,434 | 4,150,925 | 5,261,430 | 6,197,359 | 7,579,908 | 26,332,057 | 24.62%                       |
| Current liabilities           | 719,995   | 721,321   | 790,476   | 862,947   | 945,940   | 4,040,679  | 7.06%                        |
| Working capital               | 2,422,439 | 3,429,605 | 4,470,954 | 5,334,412 | 6,633,968 | 22,291,378 | 28.64%                       |
| Fixed assets (net)            | 310,745   | 295,362   | 282,051   | 558,590   | 533,066   | 1,979,814  | 14.44%                       |
| Total assets                  | 3,453,179 | 4,446,287 | 5,543,481 | 6,755,949 | 8,112,974 | 28,311,871 | 23.81%                       |
| Shareholders' equity          | 1,250,217 | 2,227,219 | 3,317,964 | 4,523,273 | 5,865,334 | 17,184,007 | 47.17%                       |
| Capital expenditures          |           |           |           | 305,000   |           | 305,000    | -                            |
| <b>Shareholders' capital</b>  |           |           |           |           |           |            |                              |
| Number of shares issued       | 1,500     | 1,500     | 1,500     | 1,500     | 1,500     |            |                              |
| EBITDA per share              | 1118.91   | 1091.18   | 1204.71   | 1335.24   | 1475.82   |            | 7.17%                        |
| Earnings per share            | 747.56    | 724.29    | 805.88    | 891.40    | 992.45    |            | 7.34%                        |
| Net asset value per share     | 2,302.12  | 2,964.19  | 3,695.65  | 4,503.97  | 5,408.65  |            | 23.81%                       |
| <b>Financial ratios</b>       |           |           |           |           |           |            |                              |
| Break even point (US\$)       | 3,359,742 | 3,725,504 | 3,794,399 | 3,948,539 | 3,903,911 |            |                              |
| Return on revenues            | 20.21%    | 18.58%    | 19.65%    | 20.65%    | 21.83%    |            |                              |
| Return on assets              | 198.21%   | 31.46%    | 27.19%    | 24.12%    | 22.03%    |            |                              |
| Return on equity              | 498.38%   | 86.90%    | 54.28%    | 40.30%    | 32.91%    |            |                              |
| Current ratio                 | 4.36      | 5.75      | 6.66      | 7.18      | 8.01      |            |                              |