

FARM INCOME WORKSHEET

This worksheet can help you make some cash flow projections about new systems you may be considering and compare them with your current setup.

ITEM	CURRENT SYSTEM \$/COW	PROJECTED NEW SYSTEM \$/COW
<i>Farm cash income</i>		
Milk sales		
Cull cow sales		
Calf sales		
Crop sales		
Other income		
Total cash income		
<i>Farm cash expenses</i>		
Veterinary medicine		
Dairy supplies		
Breeding fees		
Feed purchased		
Repairs		
Seed/chemicals/fertilizer		
Fuel/gas/oil		
Utilities		
Interest paid		
Labor hired		
Rent, lease and hire		
Property taxes		
Farm insurance		
Other cash expense		
Total cash expense		
NET CASH INCOME		

To calculate net cash income, subtract total cash expense from total cash income.

Derived with permission from Dairy Trans 4.0 Dairy Total Return Analysis System, Larry Tranel, author (Tranel, 2002).