Solution-Focused Conversations Flow Chart

| Explore / discuss the reason(s) for the conversation | → | Does the client see the usefulness of having the conversation? |

← No ←

↓ Yes

| Explore discuss what s/he needs or wishes to achieve | → | Does the client see what s/he needs or wishes to achieve? |

← No ←

↓ Yes

| Bring goal into the circle of influence of the client by asking for behavior descriptions | → | Does the client see the usefulness of him/her taking steps to achieve the desired situation? |

← No ←

↓ Yes

| Help client identify ideas for steps forward by asking for exceptions and past successes | → | Does client have ideas for steps forward s/he might take? |

← No ←

↓ Yes → Client chooses step forward ↓