

Life Insurance Needs Analysis Worksheet

Current cash requirements
a. Final expense (Funeral, Lawyer, Probate feesetc) \$
b. Emergency fund (Auto, Equity and Personal loans) \$
c. Mortgage balance \$
d. Outstanding loans \$
e. Education \$
f. Monthly income requirements multiplied by the amount of years you want the income to last \$*note (usually how long your youngest child will reach adulthood)
G. Total cash requirements (add a-f) \$
Assets
h. Cash and savings \$
i. Securities (investments) \$
j. IRA, KEOGH, 401(K) and pension \$
k. Life insurance in force \$
I. Other assets \$
M. Total Assets (add h-l) \$
Life Insurance Needed (subtract M from G) \$

Nelson Insurance and Financial Services❖ P.O. Box 9728❖ Fall River, MA 02720
Phone: (508) 672-3096 or Fax: (508) 675-2834