Estimated per acre Costs and Returns						
	4 Year Totals (\$)	Quantity	Unit	Price per Unit	Year 1 Totals (\$)	Year 2 Totals (\$)
Income						
Dried root sales						
Fresh root sales						
Seed sales						
Planting stock sales						
Nursery sales						
Retail sales						
Gross Income						
Operating Expenses						
Labor (build shade structure, soil prep, planting, and weeding)						
Labor for harvest						
Planting stock (roots)						
Fertilizer, lime, foliar sprays						
Plant protection (organic fungicides, deer repellant)						
Fuel, oil, lubrication						
Machine hire/rental						
Mulch						
Repairs and maintenance						
Shade structure materials						
Irrigation						
Equipment: washing and drying						
Utilities						
Advertising and promotion						
Organic certification						
Phytochemical analytical testing						
Packaging						

Prepared by Jackie Greenfield and Jeanine M. Davis. 2003.