

**EXECUTIVE SUMMARY**

Walsh Ranch Landscape Maintenance Proposals

|                   | <b>Current Annual Budget</b>                               | <b>Clean Scapes (Current Provider)</b>   | <b>ISS Ground Control</b>   | <b>Sendero Land Services</b>         | <b>Cutting Edge Lawn Care</b>       |
|-------------------|--|--|---|--------------------------------------|-------------------------------------|
| MUD Maintenance   | \$48,000<br><b>YTD = \$24,612</b><br><b>Oct - Dec 2008</b> | \$26,726<br>38 visits  | \$31,882<br>38 visits<br>Incl. dry pond sand maintenance  | \$39,500<br>38 visits                | \$33,435<br>52 visits/43 cuts       |
| HOA Maintenance   | \$15,440   | \$4,512<br>38 visits   | \$4,200<br>38 visits  | \$10,140<br>38 visits                | \$6,576<br>52 visits/43 cuts        |
| Extra Labor \$/HR |  | \$55/hr irrigation<br>\$50/hr water feature care/ repair<br>\$.01/SF fertilization (\$617.05 per treatment for blue area)<br>\$150 arbor care<br>\$187.50 extra tree trimming<br>\$25/hr other | \$45/hr irrigation  |                                      | \$65/hr irrigation<br>\$37/hr other |
| Comments          |  | Bare bones as requested, but missing some elements, such as fertilization  | Indicated best understanding of pond maint.<br>(Bid was \$28,302 + \$895/svc for orange areas (assumed 4 reqd)) | Automatic 3% inflation adjustment/yr |                                     |