

## ACTION GOAL WORKSHEET

Name \_\_\_\_\_

### MY ANNUAL GOALS

Year \_\_\_\_\_

GCI _____	Buyer Leads _____	Team Members Added _____
Seller Leads _____	Buyer Contacts _____	Net Income _____
Seller Contacts _____	Buyer Apps _____	
Seller Apps _____	Buyer Contracts _____	
Seller Contracts _____	Buyer Closings _____	
Seller Closings _____	Expenses _____	

### MY MONTHLY GOALS

Month \_\_\_\_\_

GCI _____	Buyer Leads _____	Team Members Added _____
Seller Leads _____	Buyer Contacts _____	Net Income _____
Seller Contacts _____	Buyer Apps _____	
Seller Apps _____	Buyer Contracts _____	
Seller Contracts _____	Buyer Closings _____	
Seller Closings _____	Expenses _____	
Motivation Points _____		

### MY WEEKLY GOALS

Week 1 _____	Week 2 _____	Week 3 _____	Week 4 _____
GCI _____ Seller Leads _____ Seller Contacts _____ Seller Applications _____ Seller Contracts _____ Seller Closings _____ Buyer Leads _____ Buyer Contacts _____ Buyer Applications _____ Buyer Contracts _____ Buyer Closings _____ Expenses _____ Net Income _____			