

CLASS xxx - SAMPLE

Today's Date: 05/03/2008

				IMU%	MD%	GP%	STR						
				PLANNED:	52.00	14.00	45.28	3.00					
SALES	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Total
3 YRS AGO	1126	1053	722	608	425	1642	1078	1439	1622	1614	4238	1411	16978
2 YRS AGO	1267	1184	813	684	478	1847	1212	1619	1824	1816	4767	1588	19100
LAST YR	1408	1316	903	760	531	2052	1347	1799	2027	2018	5297	1764	21222
THIS YR PLAN	1500	2000	1200	1000	750	2150	1350	1850	2100	2100	8500	1900	26400
ACTUAL	1625	2133	1287										5045
% VARIATION MD	8.33	6.65	7.25										
% VARIATION YTD	8.33	7.37	7.34										
MARKDOWNS													
LAST YR	259	157	385	10	157	385	185	838	325	124	98	125	3048
THIS YR PLAN	210	280	168	140	105	301	189	259	294	294	1190	266	3696
ACTUAL	85	202	118										405
BOM INVENTORY													Avg.Inv.
LAST YEAR	8124	7251	9251	10500	9253	8754	11124	12153	14854	19215	21054	14195	12144
THIS YR PLAN	7464	6314	4994	5193	6111	8053	7521	9038	9944	12661	17642	9464	8700
THIS YR ACTUAL	9467	7432	6285										
ON ORDER				775	1950	1289	500						4514
OPEN-TO-BUY				1283	847	630	2556	3015	5111	7375	1512	166	22495