

dynaMAG Sample Database  
SalesRep / Manufacturer / Customer Report

ColumnSet: 21

Sales as of 10/2002

SubTotal: 51

\*02\* Jim Black

EDY MCH: 12

Manufacturer				Last	*** SALES GOAL ****	***** S A L E S *****			
Customer				Actvy	NextTtl	CurTtl	CurYTD	LYTtl	PYtTl
Lee Jacob Mfg									
02	LJH	ADED00-CI	Adel's Dist / Cincinnati	10/02	_____	139,600	166,203	257,311	198,388
02	LJH	AME100-	American Instruments Louisville	10/02	_____	63,700	66,400	57,502	43,221
02	LJH	ABBH00-	Abbott Health Products Louisville	10/02	_____	24,400	25,366	23,840	17,589
02	LJH	AIKG00-	Alcon Garding Ashland	10/02	_____	19,600	20,389	31,408	23,848
02	LJH	AMET00-	American Tooling Co Cincinnati	10/02	_____	8,800	12,168	11,862	8,985
02	LJH	ALCE00-	Alcon Enterprises, Inc. Owensboro	08/02	_____	9,600	11,481	11,960	9,072
02	LJH	ACHG00-	Acme Sign Company Cincinnati	10/02*	_____	1,700	1,777		
02	LJH	ANTD00-	Antenna Development Inc South Bend	09/01<	_____			234	188
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* Total Mfg		*LJH*		10/02		267,400	303,784	394,117	301,291
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