GM EMPLOYEE/SUPPLIER/DEALERSHIP EMPLOYEE WORKSHEET

(For use in calculating sales tax on designated program allowance)

GM Employee/Supplier or GM Dealership Employee Price From Invoice		$ -
Plus 5% (Memo from Invoice for GM Employee/Dealership Employee) or 2% for Supplier (Taxable portion of GM Program)		$ -
Plus itemized Adds Not Listed on Buyer's Order:(Dealer Installed accessories; trade over-allowance; charges for any Dealer provided service agreed to by customer, such as Dealer Trade Fee)*		
_____	+	$ -
_____	+	$ -
_____	+	$ -
_____	+	$ -
_____	+	$ -
_____	+	$ -
SELLING PRICE (TRANSFER TO BUYER'S ORDER)	=	$ -
DOC FEE CHARGED		

Detail of Rebates/Incentives Cash and Deductions Included in Manufacturer Rebate Section on Buyer's Order:

5% (Memo from Invoice for GM Employee/Dealership Employee) or 2% for Supplier (Taxable portion of GM Program)	=	$ -
Itemized Rebates/Incentives/Dealer Cash		
_____		$ -
_____		$ -
_____		$ -
_____		$ -
_____		$ -
_____		$ -
_____		$ -
TOTAL (TRANSFER TO BUYER'S ORDER)	=	$ -

WITH REGARD TO INCENTIVE PROGRAMS INVOLVING A FORMULA PRICE, e.g., GM EMPLOYEE AND SUPPLIER, PROGRAM GUIDELINES REQUIRE THAT THE STARTING PRICE ON THE BUYERS ORDER OR CONTRACT WORKSHEET BE EQUAL TO THE FORMULA PRICE. ANY ADDITIONS OR DELETIONS MUST BE SPECIFICALLY ITEMIZED ON THE BILL OF SALE.

THIS WORKSHEET IS INTENDED AS A GUIDE WHEN FIGURING GM EMPLOYEE, SUPPLIER OR DEALERSHIP EMPLOYEE DEALS. PLEASE CONSULT THE GM DEALER SALES ALLOWANCE AND INCENTIVE MANUAL FOR FURTHER EXPLANATION AND DETAIL OF EACH PROGRAM.

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CUSTOMER SIGNATURE DATE DEALER SIGNATURE DATE