

## FARM INCOME WORKSHEET

This worksheet can help you make some cost-benefit projections about new systems you may be considering and compare them with your current setup.

ITEM	CURRENT SYSTEM \$/COW	PROJECTED NEW SYSTEM \$/COW
<b>Farm cash income</b>		
Milk sales		
Calf sale sales		
Calf sales		
Cow sales		
Other income		
<b>Total cash income</b>		
<b>Farm cash expenses</b>		
Veterinary medicine		
Dairy supplies		
Breeding fees		
Feed (purchased)		
Repairs		
Gas/oil/fuels/chemicals/fertilizer		
Plant/seed		
Utilities		
Interest paid		
Labor hired		
Rent, lease and hire		
Property taxes		
Farm insurance		
Other cash expenses		
<b>Total cash expenses</b>		
<b>NET CASH INCOME</b>		

To calculate net cash income, subtract total cash expenses from total cash income.

Revised with permission from Dairy Farm Analysis: Real Return Analysis System, Larry Rouse, author/creator (2002)

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