

For each question you want to tell a concise “story”: describe a project you were involved in, briefly set up the situation, then tell them what specific action(s) you took and (most important), the results that your actions generated (positive results obviously!). They prefer stories or examples from your work, (highlight your bullet points or come up with stories not on your resume) but you can also develop good answers (highlighting leadership or teamwork, for example) from KFBS, volunteer or extra-curricular activities.

Behavioral Interview Questions:

1. Walk me through your resume?
2. Why investment banking?
3. Why this firm?
4. Why UNC? What other business schools did you apply/receive an offer?
5. What does an investment banker do?
6. Who have you spoken with at the firm and what groups were they in?
7. What are your weaknesses (2-3)?

