For each question you want to tell a concise "story": describe a project you were involved in, briefly set up the situation, then tell them what specific action(s) you took and (most important), the results that your actions generated (positive results obviously!). They prefer stories or examples from your work, (highlight your bullet points or come up with stories not on your resume) but you can also develop good answers (highlighting leadership or teamwork, for example) from KFBS, volunteer or extra-curricular activities.

Behavioral Interview Questions:

1. Walk me through your resume?

2. Why investment banking?

3. Why this firm?

4. Why UNC? What other business schools did you apply/receive an offer?

5. What does an investment banker do?

6. Who have you spoken with at the firm and what groups were they in?

7. What are your weaknesses (4)?

8. Why would you be a good banker?

9. Explain what you know about the role of an associate and why you can do the job.

10. Are you good at accounting?

11. What was your biggest mistake?

12. Why do you want to work/live in NYC (Charlotte)?

13. Why did you choose UNC if you wanted to be on Wall Street?

14. Describe and ethical dilemma and how you handled it.

15. If we made you an offer, would you take it?

16. What were your grades?

17. Which professor knows you best? What would he/she say about you?