

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6
Sales	\$39,000.00	\$42,900.00	\$47,000.00	\$49,000.00	\$52,000.00	\$52,000.00
Cost of Goods Sold						
Food & Pkg.	11,700.00	12,870.00	14,100.00	14,700.00	15,600.00	15,600.00
Labor	9,750.00	10,725.00	11,750.00	12,250.00	13,000.00	13,000.00
Total Cost of Goods Sold	21,450.00	23,595.00	25,850.00	26,950.00	28,600.00	28,600.00
Gross Profit	\$17,550.00	\$19,305.00	\$21,150.00	\$22,050.00	\$23,400.00	\$23,400.00
Controllable Expenses						
Uniforms	125.00	125.00	125.00	125.00	125.00	125.00
Repair & Maintenance	100.00	100.00	100.00	100.00	100.00	100.00
Payroll Taxes	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
Supplies	520.00	520.00	520.00	520.00	520.00	520.00
Telephone	200.00	200.00	200.00	200.00	200.00	200.00
Utilities	700.00	700.00	700.00	700.00	700.00	700.00
Management Salary	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
Total Controllable Expenses	\$4,945.00	\$4,945.00	\$4,945.00	\$4,945.00	\$4,945.00	\$4,945.00
Other Operating Expenses						
General Insurance	125.00	125.00	125.00	125.00	125.00	125.00
Workers Comp Insurance	205.00	205.00	205.00	205.00	205.00	205.00
Health Insurance	425.00	425.00	425.00	425.00	425.00	425.00
Rent	2,520.00	2,520.00	2,520.00	2,520.00	2,520.00	2,520.00
Common Area Maintenance	200.00	200.00	200.00	200.00	200.00	200.00
Royalties	1,950.00	2,145.00	2,350.00	2,450.00	2,600.00	2,600.00
Taxes & Licenses	500.00	500.00	500.00	500.00	500.00	500.00
Interest Expense (Start-up Loan)	2,620.00	2,620.00	2,620.00	2,620.00	2,620.00	2,620.00
Total Other Operating Expenses	\$8,545.00	\$8,740.00	\$8,945.00	\$9,045.00	\$9,195.00	\$9,195.00
Franchise	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00
All Other	2,080.00	2,080.00	2,080.00	2,080.00	2,080.00	2,080.00
Total Advertising	\$3,120.00	\$3,120.00	\$3,120.00	\$3,120.00	\$3,120.00	\$3,120.00
Total Operating Expenses	\$38,060.00	\$40,400.00	\$42,860.00	\$44,060.00	\$45,860.00	\$45,860.00
Net Income	\$940.00	\$2,500.00	\$4,140.00	\$4,940.00	\$6,140.00	\$6,140.00