

## FARM INCOME WORKSHEET

This worksheet can help you make some cash flow projections about new systems you may be considering and compare them with your current setup.

ITEM	CURRENT SYSTEM \$/COW	PROJECTED NEW SYSTEM \$/COW
<b><i>Farm cash income</i></b>		
Milk sales		
Cull cow sales		
Calf sales		
Crop sales		
Other income		
<b>Total cash income</b>		
<b><i>Farm cash expenses</i></b>		
Veterinary medicine		
Dairy supplies		
Breeding fees		
Feed purchased		
Repairs		
Seed/chemicals/fertilizer		
Fuel/gas/oil		
Utilities		
Interest paid		
Labor hired		
Rent, lease and hire		
Property taxes		
Farm insurance		
Other cash expense		
<b>Total cash expense</b>		
<b>NET CASH INCOME</b>		

To calculate net cash income, subtract total cash expense from total cash income.

Derived with permission from Dairy Trans 4.0 Dairy Total Return Analysis System, Larry Tranel, author (Tranel, 2002).