

## Robert B. Caine, PE LEED AP

## STRENGTHS

Starting and growing branch offices; bringing divisions back to profitability; developing client loyalty; international experience; polished presentation skills. Over 30 years experience in design and construction of sophisticated building systems. Conversational Spanish and some Arabic.

## **EXPERIENCE**

PROJECT CAINE Fort Lauderdale/ Miami FL | 2005 - Present

President

Started Project Caine, Inc. a mechanical and electrical engineering design firm offering state of the art, facility engineering to a select group of South Florida Architects and Universities

SESCO GLOBAL LIGHTING

San Juan, PR | 2002-2005 President

Organized and started Sesco Global Lighting, the international arm of Sesco Lighting, one of the largest commercial Lighting Fixture Manufacturer Representative firms in the USA with sales in excess of \$80M per year.

Double Sales in Puerto Rico and established rep firms in Panama, the Dominican Republic and Venezuela.

TILDEN LOBNITZ COOPER (TLC) Orlando, FL | 1992 - 2002

Senior Principal/ Divisional Director, Ft. Lauderdale, FL.

Tilden Lobnitz Cooper is Florida's largest Mechanical, Electrical and Structural engineering firm with 260 employees and 7 branch offices. It was formed in 1955 and is currently in the process of ownership transition through a stock buyout plan.

Owned 10% of the company. Open the Fort Lauderdale branch and then Miami, which grew to 40 employees and 5 million dollars in revenue. Achieved profit levels of over 20% and a 6 million-dollar backlog. Before Ft. Lauderdale, was Division Director of the Corporate Governmental and Electronic Systems Divisions in corporate office and profitably managed a staff of 25 Mechanical & Electrical engineers & designers.

LEO A DALY COMPANY Washington D.C | 1990 - 1992 Principal, Madrid, Spain

DYNALECTRIC COMPANY

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responsive engineering