

Chapter 10
Personality: Theory and Measurement

MULTIPLE CHOICE

1. Relatively stable patterns of actions, feelings, and motives are referred to as
- a. cognitions.
 - b. personality.
 - c. habits.
 - d. emotions.

ANS: B OBJ: 1 REF: 00-200 OBJ: 1
MSC: TYPE: Factual ACQ: BIC

2. Phyllis is a psychologist. When she says that someone has a *disposition*, what is she referring to?
- a. The person's freely and freely chosen.
 - b. The person's tendency to act deeply in some situations and superficially in other situations.
 - c. The person's stable pattern of emotions, motives and behavior.
 - d. The person's behavioral characteristics that make them similar to their family members.

ANS: C OBJ: 1 REF: 00-200 OBJ: 1
MSC: TYPE: Applied

3. Sigmund Freud was the first to develop a _____ theory of personality.
- a. behavioral
 - b. humanistic
 - c. psychoanalytic
 - d. cognitive

ANS: C OBJ: 1 REF: 00-200 OBJ: 1
MSC: TYPE: Factual

4. According to the _____ theories, the personality is characterized by a dynamic struggle or conflict.
- a. trait
 - b. learning
 - c. psychoanalytic
 - d. humanistic

ANS: C OBJ: 1 REF: 00-200 OBJ: 1
MSC: TYPE: Factual

5. Which theory emphasizes unconscious motives and inner conflict?
- a. humanistic
 - b. existential
 - c. psychoanalytic
 - d. collectivistic

ANS: C OBJ: 1 REF: 00-200 OBJ: 1
MSC: TYPE: Factual